Rodrigo Pantoja Navajas

Operations · Analytics · International business · Teaching

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Contact form · LinkedIn

Argentina

Profile

Operations and international business professional with experience in WMS, business transformation consulting, analytics and university teaching. His career includes projects and roles in the United States, Argentina, Bolivia and Peru. Since 2022, he has run an independent practice in operations, strategy and market entry, with a focus on multicultural teams and remote work.

Professional experience

Explore roles and connections

Pantoja Strategy & Operations

Operations, strategy and market-entry project lead

2022-04 - Present · Argentina / Bolivia · Remote

Project-based operations, supply chain, analytics and business transformation.

- Managed workplans, milestones, executive reports and stakeholder coordination.
- Market-entry project for a Tarija-based agroindustrial business, targeting the United States, Chile, Brazil and Paraguay.
- Translated 147 customer responses and 8 stakeholder interviews into demand priorities, channel decisions and operational specifications.
- Built a 12-month operating and cash-flow model for 6 products, with a 341-unit monthly break-even point and an approximately USD 35,000 launch budget.

Universidad Nacional de Córdoba

Teaching affiliation and collaboration · Operations Management

2026-04 - Present · Córdoba, Argentina

Teaching support, academic coordination and assessment in digital environments.

- Operations Management since April 2026; Integrated Logistics Management since August 2026.
- Developed quizzes covering all 12 Operations Management course units for the virtual classroom, supporting structured review and learner feedback.

Docencia independiente / Independent teaching

Spanish and English teacher

2022-03 - Present · Online

Classes for adults and professionals adapted to academic and workplace goals.

- Designed Spanish and English classes with digital resources and synchronous and asynchronous activities.
- Technical English and intercultural communication, as reported in the supplied master CV.

Universidad Católica de Salta

University Lecturer

2019-03 - Present · Salta, Argentina

Course delivery, weekly scheduling, assessments and learner support.

- Entrepreneurship Workshop: August 2026-present.
- International Mobility: March 2019-August 2026.
- Digital Marketing: March 2020-March 2022. International Economics: August 2019-March 2020.
- Technology-mediated teaching materials and activities across in-person, hybrid and online environments.
- The master CV expands the context to Economics, Social Sciences and English, with active learning and digital resources.

ISICANA

Data Science Manager and ESP instructor

2019-03 - 2022-03 · Salta, Argentina

Applied analytics and technology intelligence to support management decisions.

- Weekly activity and performance reporting, trend identification and practical recommendations.
- Tutorials, demonstrations and conferences; coached learners and colleagues in analytical tools and emerging technologies.
- English for specific purposes in engineering, finance, medicine and other professional fields; exploration of machine learning, NLP and automation as reported in the master CV.

JCI Salta

Roles in international relations, finance, HR and statistics

2019-03 - 2021-12 · Salta, Argentina

International cooperation, reporting and multi-stakeholder program execution.

- International Relations: February-December 2021. Finance: August 2020-January 2021.
- Human Resources: February-July 2020. Statistics: May 2019-January 2020.
- Supported recruitment, interviews, orientation, documentation and data collection; identified operational risks.

Capgemini

Business Transformation Services Consultant

2017-03 - 2017-12 · Atlanta, Georgia, USA

Supported end-to-end business-service planning, documentation and project coordination.

- Process documentation, project-status updates and discovery findings across Data, MDM, QSight, Azure and business services.
- Reviewed LogFire WMS design guides, process flows, unit testing and conference-room-pilot scenarios.
- Competitive research in supply chain, e-commerce, connected factories and digital operations.

LogFire

Marketing Analyst

2016-06 - 2016-07 · Lima, Peru · as reported in the master CV

Global campaigns, Spanish-language content and Salesforce and Pardot training.

- Inbound, outbound and account-based campaigns; trained colleagues in the Lima office.
- Translated documents and contributed to the Spanish LogFire website.
- Location requires clarification: the master CV states Lima; the earlier version located the role in Atlanta with collaboration with Lima. This documentary discrepancy is retained.

LogFire

Application Consultant

2015-05 - 2015-07 · Atlanta, Georgia, USA

QA, implementation and post-go-live support.

- Business-requirements analysis and unit, component, integration and volume testing with users.
- Test scripts and support for superuser testing and report creation for visibility and traceability.

LogFire

Application Consultant

2014-05 - 2014-07 · Atlanta, USA · projects in Peru

Configuration, testing and operational support in WMS projects.

- Supported multiple projects in Peru; translated user guides, release notes and training materials into Spanish.
- Unit, component and integration testing; configured enhancements with product development and resolved issues with warehouse personnel.

Education

Universidad Nacional de Jujuy

Doctorate in Social Sciences

2026 · In progress

Universidad Nacional de Rosario

Doctorate in International Relations

2026 · Admission in 2026 · active study not confirmed · The master CV states admission; an earlier version said “in progress”. The narrower status is displayed and is not counted as an actively pursued doctorate.

Universidad Nacional de Córdoba

Doctorate in Language Sciences

2026 · Proposal approved · admission/pre-enrollment in process · Proposal approved in September 2026, as reported in the master CV. Admission/pre-enrollment does not establish enrollment or active study.

Universidad Nacional de Córdoba

Master’s in Administration

Date not specified · Thesis in development / supervision · Status as reported in the master CV. An earlier version stated that the thesis had been submitted; this difference still requires institutional documentation. No defense or awarded degree is claimed.

Universidad Galileo

MBA in Supply Chain Management

Date not specified · In progress

Universidad Nacional de La Plata

Master’s in International Marketing

2026 · Thesis defended · degree issuance pending · As reported in the master CV: defense approved on 17 July 2026, final grade 10; degree issuance pending. The exact date and grade are CV statements, without independent institutional authentication.

Unitelma Sapienza University

Master in International Cooperation, Finance and Development

2025 · Completed · 110/110 · Magna Cum Laude

Universidad Antonio de Nebrija

Máster de Formación Permanente en Dirección y Desarrollo Directivo

2025 · Completed · 60 ECTS · 9/10

CEREM International Business School

Master of Business Administration (MBA)

2024 · Completed as reported in CV · award classification requires clarification · The master CV lists the MBA among completed studies. The academic export mentions a dual programme; diplomas, issuer and award classification still require clarification.

Università di Bologna

Master in Business and Management Europe - Latin America

2024 · Completed · As reported in the master CV: defense on 15 May 2024; 28/30.

University of Alabama

B.A. in International Studies · International Business

2016 · Completed · Dean’s List · GPA 3.5+/4.0

University of Mississippi

Studies in Commerce and Business Administration

2014 · Studies completed as reported in CV · award title requires clarification · The master CV uses a general description. Earlier records differ between B.B.A. and BASc; the award title still requires comparison with the diploma. Portuguese studies are not presented as language certification.

Universidad de Buenos Aires

Diploma in AI Applied to Digital Management Environments

2024 · Professional development

Universidad Nacional de Córdoba

MicroMáster en Gestión de Servicios: Diseño de Experiencias Exitosas

2024 · Professional development

Universidad de Buenos Aires

Master’s programme in International Business Management

2025 · Academic entry in 2025 · current status not specified · Academic entry in 2025, as reported in the master CV. Current study, completion and degree issuance are not specified. A separate programme from the UBA AI diploma.

Projects & research

From demand to operating model.

Tarija-based agroindustrial business · independent practice

Customer research, channel decisions and operational planning for international expansion.

- The United States, Chile, Brazil and Paraguay are project target markets; they do not represent completed exports.
- 12-month model: break-even at 341 monthly units and an approximately USD 35,000 launch budget. These are planning figures.
- Phased roadmap: packaging, compliance, inventory, e-commerce fulfillment, specialty retail and expansion.

Read the full case

Turning resilience into a system.

Master's thesis · Universidad Nacional de Córdoba

Supply Chain Awareness: a management framework for complex supply networks.

- Operational dimensions, KPI thresholds, measurement tools, response protocols and an implementation roadmap.
- Integrates operational visibility, early-warning logic and decision governance.

Read the full case

Designing continuity in learning.

Universidad Nacional de Córdoba · 2026

Structured assessment and feedback integrated into the virtual classroom.

- Developed and delivered quizzes across all Operations Management course units.
- Assessment design, student guidance and faculty coordination.

Read the full case

Research directions

Context reported in the supplied master CV. These are research directions or proposals, not publications or completed outcomes.

Explore the questions and context · View code and demos

Technology and international competitiveness

Direction linked to the UNR doctorate · admission in 2026

Digital ecosystems, value chains and strategic decisions in Latin American SMEs.

Territories, mobility and institutions

Doctoral research direction · UNJu

Socioterritorial dynamics, identities and subjectivities along the Tarija-Jujuy corridor.

Academic writing and generative AI

Doctoral proposal · UNC Languages · admission/pre-enrollment

Planning, revision and academic voice through applied linguistics. Presented as a proposal, not as an enrolled doctorate or a publication.

Explainable AI and STEM learning

Proposed research direction · academic project

Design of a direction on personalization, transparency in AI systems and assessment in higher education. Not presented as an executed study, validated system or publication.

Capabilities & tools

Operations

LogFire WMS · SAP WMS · Process mapping · Planning & coordination · KPI & reporting · Agile / Scrum

Analytics

Python · R · SQL · Excel · Google Sheets · Azure · Data analysis

International business

Market entry · Stakeholder management · Salesforce · Pardot · Cross-cultural communication

Teaching

Assessment design · Training & onboarding · Communication · Academic coordination

Selected continuing education

Project Management Specialization

University of Colorado Boulder · 2023

Project Management: Tools, Approaches, Behavioural Skills

Politecnico di Milano · 2023

Analytics for Decision Making Specialization

University of Minnesota · 2021

International Business Specialization

University of Colorado Boulder · 2021

Six Sigma Yellow Belt Specialization

University of Georgia · 2021

Leading Teams

University of Michigan · 2021

Python, Bash and SQL Essentials for Data Engineering

Duke University · 2023

Management of Multinational and Cross-Cultural Teams

University of California, Davis · 2023

Fundamentals of Project Planning and Management

University of Virginia · 2020

Customer Analytics

University of Pennsylvania · 2021

Management Skills for International Business

University of London · 2021

AI para docentes: Transforma tu enseñanza con ChatGPT

Universidades Anáhuac · 2024

Artificial Intelligence (AI) Education for Teachers

Macquarie University · 2024

Generative AI Essentials: Overview and Impact

University of Michigan · 2024

AI, Business & the Future of Work

Lund University · 2024

Supply Chain Management: A Learning Perspective

Korea Advanced Institute of Science and Technology · 2021

Languages

Self-reported levels; not presented as independent certification.

Spanish: Native

English: Professional fluency

Italian: Fluent

Portuguese: Intermediate (B1 reported in the master CV)

French: Elementary

The web view and PDF share the same professional content. Full catalogues and extended evidence are available in Confluencia.